## 2013 W O R L D W I D E

## Introduction/Source of Information

The 2013 Salary Review was compiled in February 2013 (revised in September 2013) from many different sources including the thousands of resumes received monthly by Renard's worldwide offices. All of these executives confirm in writing, his/her current salary and desired salary and benefits, as well as preferred location and position.

We also take into consideration the salary information given to us by clients like yourself when you retain us on job searches. In last year Renard Hospitality Search Consultants worked on assignments in over 52 countries from the culinary level to the President of hotel and restaurant companies. We assisted clients in countries that when we started business in 1970, did not exist.



## 2013 UK (LONDON INCLUDED) SALARY SURVEY

(PREPARED SEPTEMBER 2013)

This survey is for Deluxe Hotels with a Minimum Average Room Rate of GBP 225.

Salaries are considered gross G BP (with no deductions)

3 years comparison

This survey is carried out on hotels with 100 Rooms - 400 Rooms and have 4 or 5 Star International Hotel ratings in the UK.

Positions Completed July 2013	Lowest	Lowest	Lowest Salary Received	Highest	Highest	Highest Salary Received	Average	Average	Average
	2011	2011	2013	2010	2011	2013	2010	2011	2013
G eneral Manager	70	73.5	81.3	280	308	425	135	144	159
Resident / Hotel Manager	55	57.7	60.8	128	140.8	160	80	864	92.3
Rooms Division Manager	40	42	44.5	78	84	99	58	62.6	66
Front O ffice Manager	24	25.2	28	36	39.6	48.1	31	33.48	36.3
Executive Housekeeper	28	29.4	30.9	62	72	80.2	38	41	46
Chief Engineer	29	30.45	36.2	68	74.8	95.1	47.5	51.3	56.4
Laundry Manager	22	23.1	23.5	31	34.1	39.9	27	29.1	30.03
Food & Beverage Director	38	39.9	49.7	72	89.2	101	55	59.4	68.3
Restaurant Manager (Fine Dining Room)	22	23.1	26	48	62.8	74	30	32.4	36.8
Catering Manager (Sales)	25	26.2	26.9	38	41.8	48	31	33.4	36
Banquet Manager (Operations)	24	25.2	27.5	46.5	51	56.9	35	37.8	41.9
Executive Chef	48	50.4	54	130	143	151	65	70.2	72.3
G ourmet Resta urant Chef	22	23.1	29.9	37	65	79.8	29	31.3	39.2
Executive Sous Chef	28	29.4	35.1	68	74.8	90	37	39.9	45.4
Italian Chef	28	29.4	38	70	77	96.5	42	45.3	49.6
Pastry Chef	28	29.4	34	58	63.8	86.3	36	38.88	43
Comptroller	22	23.1	29.9	52	67.2	81.5	48	51.8	57
Human Resources & Training Manager / Director	24	25.2	30.3	40	49	69.8	33	35.6	428
Sales & Marketing Director	45	48.2	52.3	110	125	161.4	65	70.5	74.5
Sales Manager (No. 2) or Dir. or Sales	30	33	34	60	69.9	76	45	49.7	51.2
Revenue Manager	23	24.1	26	55	57	60	38	41	43
IT Manager	22	23.1	26	38	41.8	49.8	30	32.4	36.2
Security Media Director	n/ a	18.9	21.4	n/ a	39.8	69.7	n/ a	24.4	32.5
Security Director	n/ a	19.8	24.9	n/ a	39.8	n/ a	n/ a	25.9	30

No benefits or bonuses added.

Annual Salary (GBP 1000s)